



Linc Group

Business  
Technology

**3CX**  
**Platinum**  
**Partner**

# Proposed Strategy

- Perfect for home working
- Receive and make calls from mobile and desktop apps
- Tracked spend – fixed cost
- VM to personal inbox and mobile app
- Reliable phone system used by companies such as Mcdonalds, Mercedes, NHS
- Easier to use for staff
- Enhanced customer experience
- Easy to use and fully customizable at any point
- Improved handsets
- Switch to local supplier



## Objectives Met.

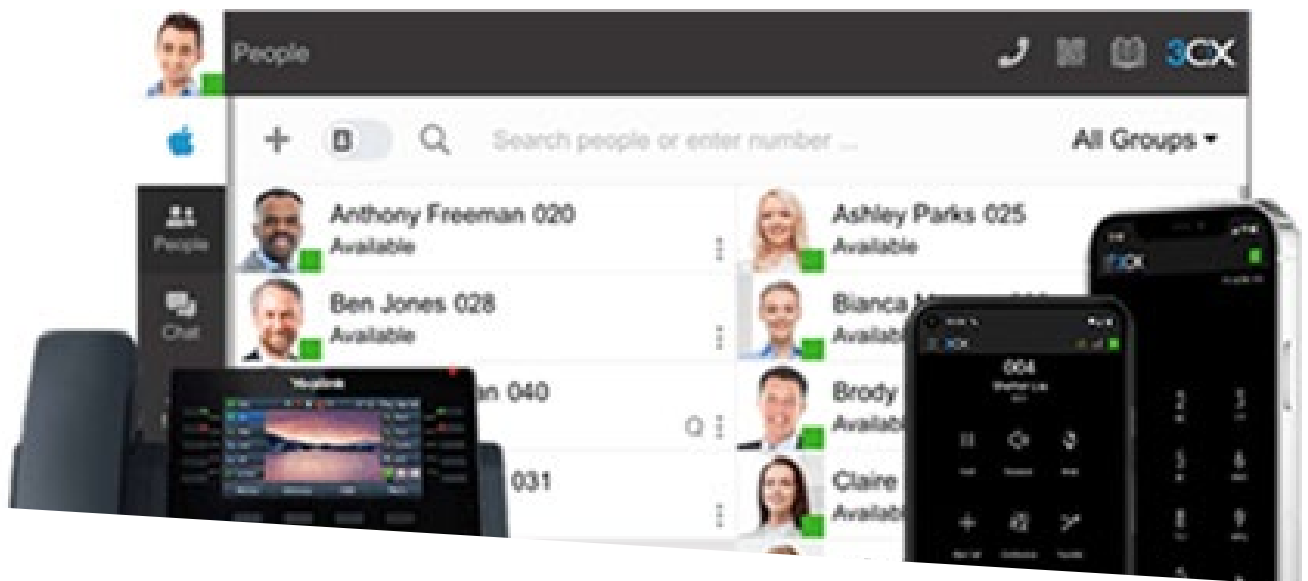
- Introduce cost savings
- Improved handsets and provide desktop apps regardless of location
- Flexible contracts
- Improved reliability
- Improved productivity



# Hardware & Benefits



- All calls included via VOiP Network
- 3CX Pro License
- Fully teams integratable
- Auto attendant with custom call diversion system
- Call reporting with customer drop out rates included
- Full call recording
- X50 mobile/softphone apps
- Mobile & video calling from app





# Fanvil Range Handsets Available

- Speed dial
- Easy call transferring
- Headset integratable
- Internal phone book and directory included



# 3CX VoIP Phone System

System	Model	Qty (User)	Upgrade Term	Maximum Term	Total Monthly Cost
VOIP Phone System	3CX	10	3 Years	5 Years	£359.04
T54W Desk Phone	Yealink	8	3 Years	5 Years	Inc.
W70B	Yealink	2	3 Years	5 Years	Inc.
Mobile App Licences	Fanvil	10	3 Years	5 Years	Inc.
Softphone Licenses	3CX	10	3 Years	5 Years	Inc.
TOTAL					£359.04

## Service

Description	Cost
Delivery, Installation & Training	F.O.C
SIP Trunks x 5	£35.00
Maintenance x 10	£40.00
Hosting	£15.00
FTTP 115:20	£35.45



# Financial Comparison

Current Per Month	Cost
Lease & Service Costs	£574.24
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<b>Total</b>	<b>£574.24</b>

Proposed Per Month	Cost
Lease & Service Costs	£484.49
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<b>Total</b>	<b>£484.49</b>

Financial Summary	
Annual Savings	£1,077.00
Contract Savings <small>(based on 5 years)</small>	£5,385.00



# Installation

Our experienced service department will shortly be in touch with you to arrange installation and gather as much information as they can to build the perfect pre-configured system for your workspace and telecoms needs.

We'll work with you to build the best possible set up for you office and staff.



## Delivery and Training

Our service and delivery team will schedule a time that suits you and work around you to select the ideal time for delivery and installation on the same day. Our engineers won't leave your workplace until your system is networked and set up to your exact liking.

We offer training on site and the time of delivery to ensure that all staff and relevant people are familiar with the newer devices to ensure a smooth changeover from start to finish.







# Support and Aftercare Service

You do everything, so do we.

Linc make it our business to improve yours. Technology and processes flow through all aspects of your operations.

Think of Linc as the missing part of your puzzle. We can do it all for you. Our customers love this as they don't have to engage in multiple suppliers. We're your one point of call. The solutions to optimizing daily work life.

Linc is made up of real people, we don't outsource anything. Everything we do, we do it ourselves for you. From management, sales, services, tech support to engineers, we'll take the time to get to know you. This is how we're able to craft solutions to your unique needs.

- UK wide coverage
- Full service and maintenance package included
- Automatic meter readings
- Remote panel and plug in support
- 4 hrs same day response time
- Dedicated local account management
- Over 25 qualified engineers
- Spare parts on site





# Our Partners

**RICOH** | Partner

**BrightSign®**

 **DocuWare**

**DEVELOP**

 **Paxton**

**PaperCut** 

**eS**  
ENTRYSIGN™

**3CX**  
GOLD PARTNER

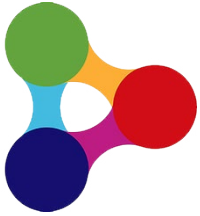
**HIKVISION®**

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